



YOUR FULL NAME:		

Olga Kosinova

YOUR JOB TITLE:

General Manager

YOUR COMPANY:

Procter & Gamble Ukraine

YOUR BRIEF BIOGRAPHY (250-300 words):

As General Manager of P&G Ukraine, I am responsible for the Company's business and operations in Ukraine, which include a general office located in Kyiv, distribution center and two manufacturing sites in Boryspil and Pokrov, providing employment for approximately 500 employees. Since joining P&G in 2006, I have grown my career in various sales and commercial positions, including local and regional roles. Before taking up the General Manager role for P&G Ukraine, I worked as the Central Europe Fabric Care Market Strategy and Planning Director. I graduated from the Kyiv National Economic University and hold Master's degree in Economics, International Economics and Management. Ukraine remains one of the company's key



markets in the region with great potential and opportunities and plays a critical role for P&G business in Europe. P&G stays committed to Ukraine and continues contributing to the local economy. Total capital investments exceed \$300M and over \$2B in taxes paid to the state and local budgets. The Company keeps investing in the plants' development - new manufacturing lines, equipment modernization, and employees' well-being and development. Our priorities focus on ensuring safety of our people, making essential products available to our consumers and customers and supporting local communities.

ANSWER THE FOLLOWING QUESTIONS:

Why do you think membership in the American Chamber of Commerce is important for businesses operating in Ukraine?

Membership in the American Chamber of Commerce is crucial for businesses operating in Ukraine due to its role as a leading advocate for the business community. AmCham provides a unique platform for collaboration between business leaders and government stakeholders, fostering dialogue on key issues that impact the country's economic development. By bridging the gap between the private sector and policymakers, AmCham helps create a favorable business environment and enhances the investment climate. Its reputation as a premier business association underscores the value it offers to members, contributing to sustainable growth and the well-being of the nation. It would be a great honor for me to represent the interests of all AmCham members in the upcoming years.

What motivates you to be the Chamber Board Member?

I believe in the resilience of Ukraine and the potential of a united business community to drive meaningful change. P&G is committed to serving the Ukrainian people by contributing to the local economy, supporting communities in need, and caring for its employees. This commitment is especially vital during the war, given its severe impact on the country's economy and the well-being of its citizens.

AmCham has a strong voice and a proven track record of influencing and shaping the external environment, making its role invaluable during this unprecedented time. Serving on the Chamber Board will enable me to leverage my expertise and skills to implement practical steps that will promote economic recovery, development, and enhance the well-being of the country and its people.



Why do you feel you are qualified to serve on the Chamber Board? What skills would you bring to the Board?

My deep understanding of the local business environment and my leadership experience at P&G enables me to drive positive change through effective collaboration between businesses and government. The war has highlighted the need for adaptability in our strategies to respond to unexpected crises, and I am committed to contributing to the Board's strategic agenda to protect businesses in Ukraine during these challenging times.

My experience in P&G's operations in Europe will also add value to AmCham and its members by helping the Ukrainian business community adopt best practices as it moves toward European integration. Additionally, I am passionate about empowering women in business and plan to promote corporate standards that foster female leadership, which is essential for sustainable growth.

I believe my skills and expertise will strengthen cooperation with government representatives and help protect international and local business interests in Ukraine.

How have you been active in the Chamber over the course of the last two years?

I have actively represented the business community in discussions with government officials, participating in high-level meetings with the Prime Minister, the U.S. Ambassador to Ukraine, and Ukraine's Ambassador to the U.S. I have conveyed the voice of the FMCG sector, addressing key challenges and opportunities for doing business in Ukraine during martial law.

I am also inspired by my engagement in the AmCham WELDI community, which serves as a strong platform for leadership development and experience-sharing. This initiative empowers women leaders to make a meaningful impact on Ukraine's path to victory and recovery.



What activity or Committee would you participate in and be responsible for?

I am eager to engage in productive B2G dialogue with policymakers to support reforms that advance Ukraine's EU integration. Leveraging my company's expertise, I am eager to contribute to the Chamber's Sustainability, Consumer Goods, Customs & Trade Facilitation, and HR Committees.

Are you a member of the Board of Directors of similar associations?

No