



YOUR FULL NAME:

Nataliia Chervona

YOUR JOB TITLE:

Managing Director, Ukraine

YOUR COMPANY:

Shield Al

YOUR BRIEF BIOGRAPHY (250-300 words):

Nataliia Chervona joined Shield AI as Managing Director for Ukraine on October 6, 2025. With over a decade of experience in business development, policy, and sales, she brings deep expertise in building partnerships that drive the future of defense technology in Ukraine. In her role, Nataliia works closely with industry partners and Ukrainian defense forces to advance Shield AI's mission and support the country's security and technological innovation. Before joining Shield AI, Nataliia served at the American Chamber of Commerce in



Ukraine for 12 years, representing U.S. and international companies dedicated to strengthening Ukraine's economic resilience and security.

She holds a master's degree in Management of Foreign Economic Activity from Kyiv National University of Trade and Economics, has completed the Harvard Business School Online Program on Strategy Execution, and earned an MBA in General Management from WHU - Otto Beisheim School of Management in Düsseldorf.

Nataliia is married and has three children

ANSWER THE FOLLOWING QUESTIONS:

Why do you think membership in the American Chamber of Commerce is important for businesses operating in Ukraine?

It provides a trusted platform for advocacy, partnership, and dialogue between business, government, and international stakeholders. It unites the U.S. business community to promote transparency, fair competition, and a predictable business environment.

Having worked at AmCham for more than 12 years, I have seen firsthand how membership empowers companies to influence policy, expand opportunities, and connect with global investors. Today, as Ukraine rebuilds and strengthens ties with the United States, AmCham's role in linking innovation, investment, and reform is indispensable for driving sustainable recovery and growth.

What motivates you to be the Chamber Board Member?

With over a decade of senior leadership experience at AmCham and now as Managing Director of Shield Al Ukraine, the largest U.S. defense technology company with an established presence in the country, I am motivated by a strong sense of continuity and purpose. I want to give back to the organization that shaped my professional journey and help guide it through this historic period of U.S.- Ukraine cooperation. By bringing together defense innovation, investment, and policy expertise, I hope to strengthen AmCham's leadership in advancing Ukraine's security, resilience, and long-term economic renewal.



Why do you feel you are qualified to serve on the Chamber Board? What skills would you bring to the Board?

I will bring a unique perspective that bridges institutional understanding and private-sector leadership. My strengths include strategic business development, advocacy, government relations, and building effective public-private partnerships. I understand AmCham's structure, values, and member priorities, as well as the operational realities of doing business in Ukraine. I bring integrity, collaboration, and strategic vision - qualities essential for an effective and forward-looking Board member.

How have you been active in the Chamber over the course of the last two years?

Over the past two years, I have been actively engaged in AmCham initiatives - first as part of its leadership team, and now as a corporate member representing Shield AI Ukraine LLC. I have contributed to advocacy efforts, strategic partnerships, and dialogue around U.S.-Ukraine defense cooperation and investment. Even after transitioning from AmCham, I continue to collaborate with its leadership and community to strengthen the business climate, promote innovation, and advance Ukraine's integration with Western markets.

What activity or Committee would you participate in and be responsible for?

I would actively contribute to the Defense and Security Committee, focusing on deepening U.S.-Ukraine defense industrial cooperation and investment. My goal is to expand AmCham's leadership in fostering innovation, advancing defense industry collaboration, and promoting sustainable economic growth aligned with Ukraine's reconstruction and long-term security priorities.

Are you a member of the Board of Directors of similar associations?

No, I am not currently serving on the board of any other associations. My full focus and commitment will be dedicated to supporting AmCham Ukraine's mission and strengthening U.S.-Ukraine business, defense, and technology partnerships.

