AMERICAN CHAMBER OF COMMERCE UKRAINE





#### YOUR FULL NAME:

Mykhaylo Bubnov

YOUR JOB TITLE:

General Director Schneider Electric Ukraine, VP MEE Cluster (Poland, Check Republic and Slovakia)

#### YOUR COMPANY:

Schneider Electric Ukraine LLC

#### YOUR BRIEF BIOGRAPHY (250-300 words):

More than 20 years of successful management of teams local and global companies in Ukraine. 8 years at the position of General Director Schneider Electric Ukraine and VP MEE Cluster (Poland, Check Republic and Slovakia). During my management, the company took a leading position in the market and became a leader in sustainable development.

Graduated from National Technical University of Ukraine "Igor Sikorsky Kyiv Polytechnic Institute" and Edinburgh Business School, Heriot-Watt University. I have 10 years of experience in the field of energy management and automation, deep knowledge of effective integrated solutions in the field combining energy, automation and software. I have extensive experience in the field of industrial automation and business

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management systems, and has also implemented million-dollar automated infrastructure projects with his team for some of the most demanding Ukrainian clients.

I am the initiator and sponsor of the creation of the Innovative Hub of Schneider Electric Ukraine – a demonstration and training center for Ukrainian specialists in the field of energy management and automation. I have close cooperation with Ukrainian energy and industrial segments with local and international players and key players such as DTEK, Ukrenergo, Naftogaz Group. I manage work with government officials of the Ministry of Energy, the Ministry of Economy, the Ministry of Education and Science of Ukraine, aimed at partnership and cooperation. As an expert and leader, I am a member of a number of Ukrainian, French and Polish professional unions, where I promote the introduction of innovations and sustainable development in energy.

I am engaged in charity work. An opinion leader in the matter of investments for the restoration of the Ukrainian energy industry in the international arena.

### ANSWER THE FOLLOWING QUESTIONS:

Why do you think membership in the American Chamber of Commerce is important for businesses operating in Ukraine?

Our membership in ACC is important because we collect, combine, and share best practices to do business in Ukraine helping ACC's members to solve their issues that they face during the war in Ukraine, in challenging and tough environment. Our help can guide company-members of ACC how to do relevant communications with government/state authorities to protect business; to focus on people and support them doing business in Ukraine during this war time. The American Chamber of Commerce is a reliable partner to propagate information about the potential of Ukraine around the world community to attract relevant support and investment to Ukrainian economy, encourage our country and bring the victory closer.

What motivates you to be the Chamber Board Member?

To help local and international companies in Ukraine to achieve the great results to address our people and country needs.



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Why do you feel you are qualified to serve on the Chamber Board? What skills would you bring to the Board?

Over 20 years of my experience in management for international and local business in Ukraine and leading of teams in international corporate business environment, allow me to propose strategic vision, coordinate and realize brave ideas and bring values for different fields of business application, present locally or worldwide, ready to work in Ukraine.

My extended expertise in Corporate Governance, professional competence in critical energy and industrial sector of economy will bring the real value into activities of the Chamber Board for the most critical and important fields of Ukrainian economy.

My skillfulness in developing corporate business and work experience in b2b and b2c with my clear view of how to develop sustainable business community oriented to support different sectors of economy – from small to medium-sized companies to multinational corporations – are essential for success working in Ukraine.

How have you been active in the Chamber over the course of the last two years?

Participated repeatedly in a meeting of representatives of the government and political establishment of Urkaine to support our business needs of our members and protect members from the over attention our president and government agencies. Active participation in the Boards, Energy Committee, Energy, Renewables, Sustainability and others.

Promoted of Ukrainian needs in front of international political and business establishment in Poland, France and other European countries. Special focus to work with the colleagues of US Ambassadors and representatives of USA companies on C-level. Promoted the Ukrainian country to support the economy and provide necessary reforms for building a successful future in Ukraine.

What activity or Committee would you participate in and be responsible for?

The Energy Committee is a priority. I can participate in all committees that correspond to the goal of stabilizing the energy and economy of Ukraine and strengthening the position of our country on the international arena, as well as sustainable development.



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Are you a member of the Board of Directors of similar associations?

No