



YOUR FULL NAME:

Matteo Patrone

YOUR JOB TITLE:

Managing Director, Eastern Europe and Caucasus

YOUR COMPANY:

EBRD

YOUR BRIEF BIOGRAPHY (250-300 words):

Managing Director, Eastern Europe and the Caucasus

Matteo Patrone is the Managing Director, Eastern Europe and the Caucasus (EEC) at the European Bank for Reconstruction and Development (EBRD) based in Kiev. He is responsible for the Bank's operations and policy engagement initiatives in Armenia, Azerbaijan, Belarus, Georgia, Moldova and Ukraine with a staff of 180. The EBRD invests in these countries about € 1.8 billion a year in more than 75 new transactions, representing approximately 20 per cent of the Bank's annual business activity. The Bank holds a portfolio of over € 7 billion in EEC.

Matteo has over 25 years' experience in industry and finance. He joined the EBRD in 2008, in the Corporate Equity team where he was supervising equity transactions with a focus on Western Balkans, Poland, Turkey and the Russian Federation. In 2012 he was appointed Country Director for Serbia and in 2015 Regional Director for Romania and Bulgaria. In these countries the Bank invested more than € 3bn

and conducted a number of substantial policy engagement initiatives under his leadership, including an Investment Climate and Governance Initiative in Serbia, and fostering the development of local capital markets and reforming the water sector in Romania and Bulgaria.

He has also held various Supervisory Board and Board of Directors memberships in investee companies and private equity funds and also served as a Director on the Foreign Investment Council in Romania.

Prior to working at the EBRD, Matteo was Managing Director at Finint & Partners, the private equity arm of Finanziaria Internazionale, an Italian merchant bank, where he spent 10 years investing in a broad range of sectors.

Before that he was Senior Manager at Accenture Strategic Services in Milan, Italy and held various positions in the Finmeccanica and ENI groups in the UK and Italy.

Matteo was born in Genoa, Italy, and lived in Buenos Aires, Argentina.

He holds an MBA from INSEAD and an MS degree cum laude in Mechanical Engineering from Genoa University.

He is married and has a son.

ANSWER THE FOLLOWING QUESTIONS:

Why do you think membership in the American Chamber of Commerce is important for business operating in Ukraine?

ACC is the most effective and reputable business organisation in Ukraine. Its gravitas, the quality of the management team, the profile of its board provide for the clout the organisation enjoys in the business community and with our institutional counterparts. It is a formidable instrument to improve investment climate in the country.

What motivates you to be a Chamber Board Member?

The mandate of the EBRD is the improvement of the business environment in our markets. In order to achieve this we couple investments (we are the largest foreign investor in Ukraine and we will double our investment flow in 2019) and policy engagement. It is natural that we get actively engaged with the most reputable business organisations in the country.

Why do you feel you are qualified to serve on the Chamber Board? What skills would you bring to the Board?

I have over 25 years of international experience in industry, consulting and finance. I have spent the last 10 years investing in emerging markets. I have served or I currently serve in the board of a number of industrial, services and financial companies. I have also served in the board of the Foreign Investment Council in Romania and I am currently member of the executive committee of ACC in Ukraine.

How have you been active in the Chamber over the course of the last two years?

Yes, I am currently serving in the board and the executive committee of the Chamber.



What activity or Committee would you participate in and be responsible for?

This will depend on the emerging needs of the chamber and my ability to dedicate time and resources to such activity. I am currently contributing to the resolution of matters related to Transport and Renewable Energy.