



YOUR FULL NAME:

Mykhailo Kharenko

YOUR JOB TITLE:

Partner

YOUR COMPANY:

Sayenko Kharenko

YOUR BRIEF BIOGRAPHY (250-300 words):

Michael Kharenko is one of the most successful dealmakers in the region. For over two decades, he has been structuring major international investments and attracting capital to Ukraine. This has included some of the most innovative and complex deals in Ukraine's history worth a total amount of over USD 40 billion.

Much of his work has an international element to it, and he often works closely with key players in capital markets, multinational financial institutions and top law firms around the world. Michael has worked on a wide range of major private and public securities offerings, syndications and secured finance transactions in Ukraine, representing leading investment banks, multinational financial institutions, and corporates. Among his clients are Bank of America Merrill Lynch, Barclays, BNP Paribas, Citigroup, Commerzbank, Credit Suisse, Deutsche Bank, EBRD, Goldman Sachs, HSBC, ING Bank, J.P. Morgan, Morgan Stanley, Oschadbank, UBS, Ukreximbank, and the World Bank. Michael has a very strong IT and disruptive

technologies practice, acting for a variety of investors, global IT-companies and IT-start-ups on various sector-specific regulatory, commercial and legal issues.

Recognitions

- Named "Lawyer of the Year" in Project Finance and Development Practice by Best Lawyers International 2019 and "Lawyer of the Year" in Structured Finance by Best Lawyers International 2020
- Recognized among leading lawyers in Banking & Finance, Capital Markets, Corporate, Litigation, Project Finance and Development Practice, and Structured Finance in Ukraine by Best Lawyers International 2020
- Named among the leading Banking lawyers for Ukraine by Who's Who Legal Banking: Finance 2019
- Internationally recognized as one of Ukraine's leading authorities on Capital Markets, Banking & Finance by The Legal 500 2019, Chambers Global 2019, Chambers Europe 2019, IFLR1000, 2020, Expert Guides, Ukrainian Law Firms 2019

ANSWER THE FOLLOWING QUESTIONS:

Why do you think membership in the American Chamber of Commerce is important for business operating in Ukraine?

Running a successful business in today's Ukraine means much more than just making a profit and paying taxes. In order to run a business responsibly, it is vital to recognize that your company is part of a wider business community and your decisions will affect the country's broader development. This is equally true no matter how large or small your business may be. Everyone can make a difference. However, sustainable change in business environment is only possible through dialogue between the business community and the state. The American Chamber of Commerce is the ideal platform for this dialogue. The Chamber has a strong record of encouraging reforms and policymaking through constructive engagement. It has unrivalled credibility thanks to a membership engaged across the Ukrainian economy.

Ukraine now finds itself at a crossroads where challenges and opportunities loom equally large. The development of a better business climate will be one of the decisive factors determining the country's future trajectory. I believe the Chamber can play a key role in this transformation. As a Chamber member company, Sayenko Kharenko has firsthand experience of the important work the Chamber does to improve the business climate. Membership of the Chamber allows individual businesses to contribute to this process and benefit from the results.

What motivates you to be a Chamber Board Member?

Today's Ukraine has a unique opportunity to become a better country with a strong economy and values rooted in respect for the rule of law and democratic principles. I share the Chamber's commitment to these

values. On a practical level, my role as managing partner at one of Ukraine’s leading law firms has allowed me to acquire vast experience drafting legislation. This experience is directly applicable to the work of the Chamber.

Sayenko Kharenko is at the forefront of regulatory reforms, contributing wherever possible to the improvement of key legislation. Our attorneys participate in working groups established by the Parliament, the Administration of the President of Ukraine, various ministries and the Government as the whole. We engage with state regulatory authorities, international financial institutions (IFIs), business associations, industry associations, international donors, think tanks, influential NGOs, embassies and trade missions.

Sayenko Kharenko enjoys a unique positive at the nexus of state-business dialogue. We have long been involved in legislative reform and have a wealth of experience serving as the voice of the business community as the new Ukraine takes shape. I would like to share this valuable experience with the Chamber and feel the best way to do so is by becoming a Chamber Board Member.

Why do you feel you are qualified to serve on the Chamber Board? What skills would you bring to the Board?

I believe I can bring a unique combination of skills to the Chamber Board based on my extensive experience working with the public and private sectors. I have spent many years attracting investments to Ukraine, facilitating dialogue between key stakeholders and policymakers along with international donors and international financial institutions (IFIs).

My background makes me confident that as a Chamber Board Member, I would be able to bridge the gap between business and policymakers while helping to communicate key issues in a productive manner that would be understandable to all parties. I am highly motivated and welcome the opportunity to make a positive contribution as a Chamber Board Member.

How have you been active in the Chamber over the course of the last two years?

Over the last two years, Sayenko Kharenko has been involved in a number of the Chamber’s activities. Sayenko Kharenko’s experts participated in the Chamber’s Working Groups of Tax Committee, Energy Committee, International Trade, and Legal Committee.

In 2018-2019, Sayenko Kharenko jointly with the Chamber organized seminars and conferences covering a wide range of topics.

In 2018, Sayenko Kharenko supporting by the Chamber held International Workshop “Forensic expert talks”. During the event, a number of important issues were discussed. That is specially geared to upskill existing and aspiring forensic accountants, and to learn the latest strategies and best practices that can be adapted to organizations’ and clients’ needs.

In 2019, Sayenko Kharenko jointly with the Chamber held a meeting with Sergiy Verlanov, Head of the State Tax Service where participants had an opportunity to discuss plans of the State Tax Service and got an understanding of what business community should expect.

During the seminar "Privacy management system" held jointly with the Chamber in October 2019, participants learned why a company needs information security program; how to make sure that your company complies with the compliance requirements, including GDPR; how to meet the clients' and business partners' expectations; what legal requirements for writing policies (internal and external) exist; which tasks law departments have; how to protect data from attacks and threats, etc.

Sayenko Kharenko's cooperation with the Chamber also includes preparing summaries of draft laws for a series of Committee meetings, together with providing commentaries and expert opinions for the Chamber's publications including Business Ukraine magazine.

We are happy to be involved in both the Chamber's business and CSR activities. For the 3rd year in a row Sayenko Kharenko has been supporting the Chamber's Blood Donation program for Kyiv hospitals.

What activity or Committee would you participate in and be responsible for?

I feel my expertise would be most effective in the Banking & Financial Services, IT and Legal Committees. I would be happy to share my experience across the Chamber platform to help support positive change in Ukraine.
