



**YOUR FULL NAME:**

Iryna Volk

**YOUR JOB TITLE:**

General Manage DELL EMC Ukraine and Western CIS

**YOUR COMPANY:**

DELL EMC

**YOUR BRIEF BIOGRAPHY (250-300 words):**

Iryna Volk – General Manger Dell EMC in Ukraine and west CIS cluster.

Iryna comes to Dell EMC from Microsoft where she worked from 2010 till 2016 in Ukrainian office on multiple top management positions: OEM business Lead, Consumer and Channel Group Director, Small, Middle and Corporate segments solution and Partner Group Director. In 2016 she took a position of One Partner Group and Small, Middle and Corporate Segment Director in Microsoft CIS multicounty region. Before Microsoft, for 9 years she was leading Telecom business in Samsung Electronics in Ukraine, Baltics, Belarus and Moldova where she was responsible for business development of mobile phones business. In UMC (MTS) where she worked during three years she was responsible for roaming and B2B product and solution development.

She has PhD in Economics, Master Degree in Computer Science. In 2014 she graduated from IE Business school on Global Executive MBA program.

Iryna is active member of different communities and initiatives related to "Diversity and Inclusion": STEM, Women in IT, as well as mentoring programs for youth and startups.

She is married and have two sons.

**ANSWER THE FOLLOWING QUESTIONS:**

Why do you think membership in the American Chamber of Commerce is important for business operating in Ukraine?

There is no way to build successful and sustainable business in the country alone. ACC provides unique opportunity for all ambitious company's members to leverage best industrial knowledges, Committee's power, experiences in general market problem solving, access to decision makers and influencers. ACC has managed to build an image and reputation best platform for international business to drive business in Ukraine. It includes many important initiatives, protection and development mechanism which should be benefited for my company and all market player who is doing business in Ukraine with our product and solutions.

What motivates you to be a Chamber Board Member?

Digital transformation and diversity are two topics which hot and relevant today for each type and size of company. By nominating myself in Chamber Board Member, my motivation is deliver those messages and evangelize latest IT trends to community of ACC members main and to the market generally.

I fully committed to contribute my time, energy and expertise to communicate importance of such changes and work on necessary changes in the regulations and eliminating of blockers.

Why do you feel you are qualified to serve on the Chamber Board? What skills would you bring to the Board?

I would like to contribute my 20+ experience in Ukrainian IT market development in success of ACC members. It includes support of landing latest trends in an industrial development, helping businesses and public sector land effective digital transformation strategy. Another important topic for me is promoting of diversity and building successful career development for Women in IT and other traditional male dominated industries. Having behind of me large eco-system of partners and customers, I believe I can be good role model of promoting high level standard of doing business as well as promote ACC as a platform to build long- term and sustainable business success on Ukrainian market.

How have you been active in the Chamber over the course of the last two years?

My history with ACC Ukraine much more longer. I was contributing in IT, Telco Committee during past 10 years being on different roles and in different companies' members (Samsung, Microsoft). As well as WELDI

was one of the initiative which I've contributed on its start and I remain big fan of WELDI events. Last 1,5 years I was working outside Ukraine, but still actively took part in Kazakhstan ACC event's agenda.

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What activity or Committee would you participate in and be responsible for?

I would like to contribute Sector Committees. Besides, one of my goal is to drive and champ diversity and inclusion topic thru different event and initiatives. as an active member of IT and related to Public

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