



YOUR FULL NAME:

Iryna Kozlova

YOUR JOB TITLE:

General Manager

YOUR COMPANY:

PepsiCo Ukraine

YOUR BRIEF BIOGRAPHY (250-300 words):

Studied economy in Ukrainian Marine Technical University during 1991-1996. Started the career in 1995 in just established local Juice company Sandora that has become # 1 player in Ukrainian Juice market since 2000. Grew the career via numerous finance positions before got Sandora CFO role in 2004. Within Sandora CFO position played leading role in building effective financial system of fast growing and profitable business, what was acquired by PepsiCo in 2007.

After the acquisition as CFO was focusing on integrating local financial processes into global PepsiCo system: planning, reporting, controlling, setting the internal controls processes and team development as well as evolving PepsiCo Ukraine strategy via portfolio expansion to Ukraine market – Snacks and Beverages, upgrading distribution and delivery.

Since PepsiCo acquired WBD Dairy business during 2012 I was in charge of Business Transformation and Integration Dairy business into PepsiCo Ukraine system and creating fully integrated business unit covering all categories – Snacks, Juice, Beverages and Dairy. Within this assignment I was focusing on building integrated people and financial processes, distribution and delivery system.

During 2013-2015 I was leading PepsiCo Ukraine commercial and marketing agenda for three categories:

Snacks, Beverages and Juices – developing long term strategy, leading the innovations and commercial activity, building people capability and distribution.

Since January 2016 I've started as PepsiCo Ukraine General Manager - leading PepsiCo growth and Performance with Purpose agenda which's about taking care about Product, Planet and People.

I believe on following principals - think future, success is an award of a hard work, effective leader is embracing other people and championing talent development.

My personal interests belong to my family, books and travelling.

ANSWER THE FOLLOWING QUESTIONS:

Why do you think membership in the American Chamber of Commerce is important for business operating in Ukraine?

Most important mission of ACC in Ukraine is ability to promote and lead high business standard ethic through the governmental and business institution

What motivates you to be a Chamber Board Member?

Ability to influence Ukraine business environment towards European vector and eventually make Ukraine attractive for investment

Why do you feel you are qualified to serve on the Chamber Board? What skills would you bring to the Board?

I have long time experience in international company demonstrating high standards of business ethic. Besides that I believe the principals PepsiCo as reliable and efficient supplier of quality products applies for the business are also beneficial for Ukraine as a part of the country's further development.

How have you been active in the Chamber over the course of the last two years?

During 2016-2018. I've been participating in Food and Beverage committee, focusing on Legislation related to extended responsibility on waste management. As part of this activity together with other four companies PepsiCo initiated the pilot on separate waste collection within Kyiv region which became practical case on responsive waste management. I also delegated experts from PepsiCo to participate in number of working groups related to food regulation and other issues.

I would thank ACC members who voted for me last year for Board of Director. It was an honor to me to be trusted as a Treasury of ACC within Board of Director for 2018. The work I was leading was a budgeting and controlling process improvement, as well as support on reinvestment into IT infrastructure. Within TAX committee together with fabulous team we've defined the strategy and identified the priorities activity in order to satisfy the needs of ACC members.

Through the years PepsiCo is actively supported Chamber - as a product provider, WELDI sponsorship during 2017 -2018, participated as Main Sponsor of Annual American Independence Day Picnic 2018 and

2018 UEFA Champions League Final event, Chamber family days, etc.

What activity or Committee would you participate in and be responsible for?

Based on my extensive experience and particularly in finance I can bring value to the Chamber, participate in Food and Beverage Committee, in working groups related to environmental protection, drive diversity and equal rights as well to continue act as the Treasurer.
