



**Richard James Pollard**  
**Country Managing Partner**  
**PricewaterhouseCoopers**

### Biography

I have been the Managing Partner of PricewaterhouseCoopers (“PwC”) in Ukraine for the past six months. In that time I have quickly discovered that PwC has a long and successful relationship with the American Chamber of Commerce in Ukraine, and has been well represented both on the Board of Directors and in the leadership of individual Committees. PwC has nearly 25 years’ experience in Ukraine and now has over 400 employees providing audit, tax, consulting and legal services. This month PwC has announced a further investment in Ukraine, which is a Service Delivery Centre in Lviv that will have a staff of at least 350 people providing professional services to PwC teams across Central and Eastern Europe (“CEE”). I have been working in the region since 2012 - prior to arriving in Ukraine, I spent 5 years in Moscow serving some of the Firm’s major clients.

I have 34 years’ experience with PwC, of which 22 have been as a Partner. For much of my career I have served large, multinational clients, particularly in the oil and gas sector. I was admitted to the partnership in the United Kingdom and have had previous international secondments to Paris, Tokyo and Moscow. I have held various leadership positions in PwC including three years as PwC’s Global Development Leader and, most recently, the leader of the Assurance (Audit) practice across CEE. I am part of PwC’s regional leadership team for CEE. I am a graduate in Law from the University of Oxford, and am a Fellow of the Institute of Chartered Accountants in England and Wales (ICAEW).

### **Why do you think Membership in the American Chamber of Commerce in Ukraine is important for business operating in Ukraine?**

The American Chamber of Commerce (“Chamber”) is a powerful business community which brings different businesses together and allows business leaders to network, to learn from each other, and to develop their businesses. Moreover, what I have noticed about the Chamber in Ukraine is that its levels of access in Government as well as across the business community are higher than I have experienced in other parts of the world. This means that the Chamber can really facilitate the conversation between business and Government and can help the business community have a say in the strategic direction of many aspects of policy and of the country.

### **What motivates you to be a Chamber Board Member?**

Since I have been in Ukraine, I have very much enjoyed my interaction with the local business community and have found it a great way to learn from others about the environment. I believe that we all have a responsibility to participate and contribute – whether that is in our business community as business people, or in our broader community as citizens. Given the importance of the Chamber as a positive force in the B2B and B2G space in Ukraine, I believe the Board has a major impact on the overall strategic agenda and I would be honored to be part of that team. My predecessors at PwC have held Board positions at the Chamber and I know they have served well in those roles – I will work hard to emulate them.

### **Why do you feel you are qualified to serve on the Chamber Board? What skills would you bring to the Board?**

Through a long and diverse career in professional services I have learnt and developed many skills that can help the Chamber. These include areas such as driving strategic change, building effective relationships, using those relationships to secure mutually beneficial outcomes, leading and developing teams, and bringing an international perspective to issues. Furthermore, as the Country Managing Partner at PwC and a member of the Firm’s regional leadership, I have immediate access to a wide range of expertise whenever that is helpful to the Chamber or its members.

### **How have you been active in the Chamber over the course of the last two years?**

I have only been in my current role at PwC for 6 months, but in that time I have had the opportunity to participate in a number of Chamber activities. As a firm, PwC has been very active in the Chamber, and the

relationship between our organizations goes back many years. I am committed to continuing and developing this relationship. In particular I will ensure that leaders and experts from PwC continue to contribute to the great work done by the Chamber's Committees, including those focused on tax, legal, IT, customs and HR.

**What activity or Committee would you participate in and be responsible for?**

Throughout my career, I have focused on a variety of industry sectors, but the one I have spent most time on is the oil and gas sector. I have worked with many major international and national oil companies, and so would be very keen to support the Energy Committee in any way possible. I have also had a number of roles focused on people and talent, most notably the time I spent as PwC's Global Development Leader. I get energized by the areas of talent and development and would therefore be delighted to work with the HR Committee.