



# Oleksiy Feliv Managing Partner International Law Firm INTEGRITES

### **Biography**

Dr. Oleksiy Feliv specializes in real estate and construction law, financing projects secured by real estate as well as related dispute resolution. Oleksiy is often lobbying business interests before the public authorities.

Dr. Feliv has 15-year experience in providing legal advice and support to foreign business in Ukraine. His clients are typically big international companies, in particular, investment funds, developers, international banks, industrial manufacturers, construction bureaus, energy companies as well as alternative energy producers and logistics operators as well as aviation companies.

#### **Education:**

Oleksiy has obtained an honours master's degree in law at Ivan Franko National University of Lviv and excellently completed LL.M at The University of Münster, Germany. Thereafter, he successfully defended a doctorate degree at The University of Regensburg, Germany. Now Oleksiy Feliv is qualified as a Doctor of Law in Germany. His PhD study related to the secured financing by means of mortgage under German and Ukrainian laws.

#### Professional experience:

Dr. Oleksiy Feliv worked as an in-house legal counsel for the Halychyna refinery (Lviv, Ukraine) in 2003 and served as a member of the executive board of a foreign investment fund in Ukraine. He started his international career at Frankfurt and Munich offices of Beiten Burkhardt. Prior to joining INTEGRITES, Oleksiy was a partner at Gide Loyrette Nouel.



### Representative clients:

Oleksiy's client list also includes BIONIC Hill Innovation Park, VTB Bank, EBRD, Ukrrosmetal, Allseeds, Sonae Sierra, METRO, ArenaCom, Adidas, Billa Ukraine, Praktiker, VAMED, Turkish Airlines, Atlas Global, Efes, Porsche Group, Leoni, CNR, Peugeot Citroen Ukraine, WKN and many others.

Membership & Professional Appointments:

Oleksiy is co-chair of Infrastructure Committee of American Chamber of Commerce in Ukraine.

Awards & Rankings:

Dr. Oleksiy Feliv is named a leading individual in Energy Practice. Moreover, his Real Estate & Construction and Energy practices are recommended by the international legal research THE LEGAL 500 EMEA 2017. Oleksiy is in the top 5 Best Partners of legal firms nomination by LEGAL AWARDS 2017. Dr. Oleksiy Feliv is a well-known figure among the firm's lawyers who received recommendations from ULF 2017. Dr. Feliv has been recognized among top 100 best lawyers in Ukraine.

Main Industries:

Real Estate&Construction, Secured Financing, Energy&Infrastructure, Natural Resources.

Languages: English, German, Turkish, Russian, Ukrainian

## Why do you think Membership in the American Chamber of Commerce in Ukraine is important for business operating in Ukraine?

"It is a fact that in the right formation, the lifting power of many wings can achieve twice the distance of any bird flying alone."

The current investment environment in Ukraine is fragile and unstable due to the economic downturn and political risks. For that reason, the support and involvement of strong institutions, such as The American Chamber of Commerce in Ukraine (The Chamber), is absolutely necessary to promote the interests of the international business community by maintaining an effective dialogue between businesses, Government, international partners, and expert community.

The American Chamber of Commerce in Ukraine is a unique and powerful platform that represents the voices of most strategic and impactful investors operating in Ukraine. The organization unites leaders from different industries and geographies to initiate conversations with the government in order to transform the investment climate and improve the overall economy and wellbeing of the community. I see as the most important contribution of the Chamber in its goal of translating the conversations between businesses and the government into comprehensive reforms that help international organizations do business in Ukraine more easily and promotes new investments into the country (example: VAT reform).



#### What motivates you to be a Chamber Board Member?

Personally, it would be an honor to become a board member of the American Chamber of Commerce in Ukraine and have the opportunity to shape the course of its activities and future contributions to the members jointly with the other leaders.

I currently manage one of the largest law firms in Ukraine, INTEGRITES, and during the course of my job and leadership, I take a great pride making a positive difference in the organizations I (and my team) support. That is the main reason that makes me get up in the morning and work hard to achieve professional fulfilment trough the success of my clients. That being said, I believe that the united actions of influential leaders in Ukraine could have a much bigger impact in shaping the business climate and improving the economy. I am confident that Ukraine has a tremendous potential for foreign investors and I am motived to contribute my time and expertise to make the country a more favorable place to invest in and to live in.

### Why do you feel you are qualified to serve on the Chamber Board? What skills would you bring to the Board?

Having studied and lived abroad (Germany and Switzerland) for several years, I have had the opportunity to learn from well- renowned legal experts and experience the work ethics and environment of advanced economies. This motivated me to return to Ukraine and share my experience and knowledge on a local level by helping international and local organizations do business more easily.

INTEGRITES, one of the largest and most powerful law firms in Ukraine (and CIS) works with over 800 organizations and support their operations by offering legal advice and expertise. Over 75% of these clients are international companies. Hence, being working and advising international businesses in Ukraine for over 14 years, I exactly know the challenges they face and what improvements are necessary in order to ease the business environment in Ukraine.

How have you been active in the Chamber over the course of the last two years?

I have been a Co-Head of the Chamber Real Estate Working Group for 3 years and in 2017, I was honored to become a Co-Chair of the newly launched Chamber Infrastructure Committee and contribute to the formation of activities aimed at supporting the business of ACC's members and moving the agenda forward of this important Chamber Committee.



Additionally, the INTEGRITES team jointly with ACC launched a new networking event in early 2017 – Whisky and Cigars Tasting, with the purpose of gathering top level Executive to network and discuss important topics concerning their business in the region.

Lastly, we are in the process of launching a Legal hub together with the Chamber team that will serve as a training and discussion platform with the purpose of reviewing and sharing helpful and practical information on trending legal topics and questions.

### What activity or Committee would you participate in and be responsible for?

Considering my specialization, I would like to be responsible for the Chamber Infrastructure, Energy, Aerospace & Technologies Committees. Additionally, I would be actively involved in promoting business' interest to the government.