**Nancy Glaser, Stanford University SEED Program, Business Coach**

Nancy Glaser is a business development executive with over 30 years experience working with consumer product, retailing, and service businesses both internationally and domestically.

Her professional background includes senior management, entrepreneur, investor, consultant, and developer of successful businesses in multicultural environments.

Nancy began business development as a general partner in U.S. Venture Partners, a Silicon Valley venture capital firm after obtaining her MBA from Stanford University. As a venture capitalist she assisted start-up consumer product, retail and service companies with both financial and intellectual resources through to their successful IPO. From Silicon Valley Nancy moved to Warsaw, Poland, working for one of the first investment firms in Poland. She moved to St. Petersburg, Russia where she created and managed an apparel design and production business incubator that reached 100's of Russian business people. She worked in Afghanistan's war zone supporting business and job development.

Her skills include strategic planning, financial planning and management, profit analysis, operations, sales channels, and understanding market demands; technical skills include attracting external investment and finance, business association and financial institution development and improving business viability. Nancy's international experience began as a high school exchange student (AFS) to New Zealand. Since then she has lived and worked in Thailand, Poland, Russia, Kazakhstan, Afghanistan, Moldova, Albania, and Indonesia. She has often worked in environments with many constraints but loves the challenge and adventure.